

**MECKLENBURG COUNTY  
LOCAL INCENTIVE INDEX FORM**

<b>Incentive Name:</b>	
<p><b>Provider:</b> Mecklenburg County IDA, Town of South Hill and Town of Clarksville.</p> <p><b>Name:</b> <u><b>Industrial Real Estate Discount</b></u></p> <p><b>Description:</b> 50% discount off the listed price of any property located in the Enterprise Zone that is owned by the Mecklenburg County IDA, South Hill IDA or Clarksville IDA.</p>	<p><b>Localities included in this incentive:</b> County of Mecklenburg, Town of South Hill and Town of Clarksville.</p>
<p><b>Qualification Requirements for Incentive:</b></p> <ol style="list-style-type: none"> <li>1. A minimum \$2 million private investment, and</li> <li>2. Create a minimum of 25 permanent full-time jobs as defined by the Commonwealth of Virginia.</li> </ol> <p>Reporting Requirements: - Company projections of investment and job creation</p> <p><b>Timeframe for Qualification:</b> Application/request must be submitted within 90 days after full-filling qualification requirements.</p>	<p><b>Exclusive to Zone Properties/Businesses:</b> <input checked="" type="checkbox"/> <b>Yes</b> <input type="checkbox"/> <b>No, if no please explain how it will be tailored to zone.</b></p> <p><b>Period of Availability:</b> Life of Zone.</p> <p><b>Effective date:</b> Upon zone designation.</p> <p><b>Financial Value of Incentive:</b> Dependent on the listed price of the land.</p>
<p><b>Action to Implement:</b></p> <p><input type="checkbox"/> <b>Local Ordinance</b></p> <p><input checked="" type="checkbox"/> <b>Approval by Board of Supervisors</b></p> <p><input checked="" type="checkbox"/> <b>Other: Approval by Town Council(s)</b></p>	<p><b>Source of Funds:</b> Mecklenburg County IDA – Land Discount South Hill IDA – Land Discount Town of Clarksville – Land Discount</p> <p><b>Annual Budget Allocation Pending Approval:</b> Varies annually based on incentives requested from the previous fiscal year.</p>

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<b>Incentive Name:</b>	
<p><b>Provider:</b> Mecklenburg County IDA / Treasurer, Town of South Hill, Town of Clarksville, Town of La Crosse.</p> <p><b>Name:</b> <u>Economic Stimulus Grant</u></p> <p><b>Description:</b> Grant payment based on the machinery and tools tax paid by new or expanding industries. This grant is based on the first \$5,000,000 of assessed tax value, and paid according to the following schedule beginning with the first tax invoice paid by the industry:</p> <p>100% - First Year 75% - Second Year 50% - Third Year 25% - Fourth Year</p>	<p><b>Localities included in this incentive:</b> County of Mecklenburg, Town of South Hill, Town of Clarksville, Town of La Crosse.</p> <p><b>Exclusive to Zone Properties/Businesses:</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No, if no please explain how it will be tailored to zone.</p> <p><b>Period of Availability:</b> Life of Zone.</p> <p><b>Effective date:</b> Upon zone designation.</p>
<p><b>Qualification Requirements for Incentive:</b> Creation of 25 full time jobs as defined by the Commonwealth of Virginia within 24 months of issuance of the Certificate of Occupancy. Recipients of the Economic Stimulus Grant are ineligible to receive the Industrial Jobs Grant.</p> <p><b>Reporting Requirements:</b></p> <ol style="list-style-type: none"> <li>1. Qualification Sheet</li> <li>2. 4 Quarters of VEC Wage and Tax Report</li> </ol> <p><b>Timeframe for Qualification:</b> Application/request must be submitted within 90 days after the later of full-filling qualification requirements or payment of the machinery and tools tax.</p>	<p><b>Financial Value of Incentive:</b> Dependent on the machinery and tools tax paid by the locating or expanding industry.</p> <p><b>Source of Funds:</b> Mecklenburg County IDA – Machinery &amp; Tools Tax South Hill IDA – Machinery &amp; Tools Tax Town of Clarksville – Machinery &amp; Tools Tax Town of La Crosse – Machinery &amp; Tools Tax</p>
<p><b>Action to Implement:</b></p> <p><input type="checkbox"/> Local Ordinance <input checked="" type="checkbox"/> Approval by Board of Supervisors <input checked="" type="checkbox"/> Other: Town Council(s)</p>	<p><b>Annual Budget Allocation Pending Approval:</b> Varies annually based on incentives requested from the previous fiscal year.</p>

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<b>Incentive Name:</b>	
<p><b>Provider:</b> Mecklenburg County IDA/Treasurer, Town of South Hill, Town of Clarksville, Town of La Crosse.</p> <p><b>Name:</b> <u>Industrial Jobs Grant</u></p> <p><b>Description:</b> Payment of \$400 for each permanent full time job created by a new or expanding industry, not to exceed \$20,000. The payment of \$400 will be a one-time payment only and shall be made only when the LEZA is satisfied that the jobs have been created.</p>	<p><b>Localities included in this incentive:</b> County of Mecklenburg, Town of South Hill, Town of Clarksville, Town of La Crosse.</p> <p><b>Exclusive to Zone Properties/Businesses:</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No, if no please explain how it will be tailored to zone.</p> <p><b>Period of Availability:</b> Life of Zone.</p> <p><b>Effective date:</b> Upon zone designation.</p>
<p><b>Qualification Requirements for Incentive:</b> Create a minimum of 15 and up to 50 permanent full-time jobs as defined by the Commonwealth of Virginia within 24 months of issuance of the Certificate of Occupancy. Recipients of this Jobs Grants are ineligible to receive the Economic Stimulus Grant.</p> <p><b>Reporting Requirements:</b></p> <ol style="list-style-type: none"> <li>1. Qualification Sheet</li> <li>2. 4 Quarters of VEC Wage and Tax Report</li> </ol> <p><b>Timeframe for Qualification:</b> Application/request must be submitted within 90 days after full-filling qualification requirements.</p>	<p><b>Financial Value of Incentive:</b> Dependent upon the number of jobs created by the industry. Grant may range from \$6,000 to \$20,000.</p> <p><b>Source of Funds:</b> Mecklenburg County – Office of Economic Development Town of South Hill-General Fund Town of La Crosse - General Fund Town of Clarksville – General Fund</p>
<p><b>Action to Implement:</b></p> <p><input type="checkbox"/> Local Ordinance <input checked="" type="checkbox"/> Approval by Board of Supervisors <input checked="" type="checkbox"/> Other: Town Council(s)</p>	<p><b>Annual Budget Allocation Pending Approval:</b> Varies annually based on incentives requested from the previous fiscal year.</p>

**MECKLENBURG COUNTY  
LOCAL INCENTIVE INDEX FORM**

<b>Incentive Name:</b>	
<b>Provider:</b> Mecklenburg County Building Official, South Hill Code Compliance Officer	<b>Localities included in this incentive:</b> County of Mecklenburg, Town of South Hill.
<b>Name:</b> <u>Waiver of Building Permit Fees</u>	<b>Exclusive to Zone Properties/Businesses:</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No, if no please explain how it will be tailored to zone.
<b>Description:</b> Waiver of building permit fees for new of expanding companies.	<b>Period of Availability:</b> Life of Zone.  <b>Effective date:</b> Upon zone designation.
<b>Qualification Requirements for Incentive:</b> Creation of a minimum of 10 permanent full time jobs as defined by the Commonwealth of Virginia within 24 months of issuance of the Certificate of Occupancy. Companies located in or locating to the Town of South Hill must create the 10 permanent full-time jobs noted above <i>OR</i> invest a minimum of \$500,000 in land, buildings and/or equipment.	<b>Financial Value of Incentive:</b> Dependent on the size of the facility being constructed. Companies located in or locating to the Town of South Hill will have building permit fees waived up to \$5,000. There will be no monetary limit for industries in the County.
<b>Reporting Requirements:</b> - Company projections of investment and job creation	<b>Source of Funds:</b> Mecklenburg County – Waived Building Permit Fees Town of South Hill- Waived Building Permit Fees
<b>Timeframe for Qualification:</b> Application/request must be submitted within 90 days after full-filling qualification requirements.	
<b>Action to Implement:</b> <input type="checkbox"/> Local Ordinance <input checked="" type="checkbox"/> Approval by Board of Supervisors <input checked="" type="checkbox"/> Other: Town Council(s)	<b>Annual Budget Allocation Pending Approval:</b> Varies annually based on incentives requested from the previous fiscal year.

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<b>Incentive Name:</b>	
<b>Provider:</b> Town of Clarksville, Town of La Crosse.	<b>Localities included in this incentive:</b> Town of Clarksville, Town of La Crosse.
<b>Name:</b> <u>Waiver of Zoning Permit Fees</u>	<b>Exclusive to Zone Properties/Businesses:</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No, if no please explain how it will be tailored to zone.
<b>Description:</b> Businesses that locate in the zone will have zoning permit fees waived and zoning approval expedited.	<b>Period of Availability:</b> Life of Zone.  <b>Effective date:</b> Upon zone designation.
<b>Qualification Requirements for Incentive:</b> Any businesses that locate in the zone that invest a minimum of \$500,000 in land, building and/or equipment.	<b>Financial Value of Incentive:</b> Dependent on the amount of the fees established by the Town Council for a given year.
<b>Timeframe for Qualification:</b> Application/request must be submitted within 90 days after full-filling qualification requirements.	<b>Source of Funds:</b> Town of La Crosse – Waived Zoning Permit Fees Town of Clarksville – Waived Zoning Permit Fees
<b>Action to Implement:</b> <input type="checkbox"/> Local Ordinance <input checked="" type="checkbox"/> Approval by Board of Supervisors <input checked="" type="checkbox"/> Other: Town Council(s)	<b>Annual Budget Allocation Pending Approval:</b> Varies annually based on incentives requested from the previous fiscal year.

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<b>Incentive Name:</b>	
<p><b>Provider:</b> Town of South Hill, Town of La Crosse and Town of Clarksville.</p> <p><b>Name:</b> <u>Refund of Water/Sewer Connection Fees</u></p> <p><b>Description:</b> Water and sewer connection fees up to \$2,500 will be refunded for new or expanding industries. The refund will be paid only when the LEZA is satisfied the jobs have been created.</p>	<p><b>Localities included in this incentive:</b> Town of South Hill, Town of La Crosse and Town of Clarksville.</p> <p><b>Exclusive to Zone Properties/Businesses:</b>  <input checked="" type="checkbox"/> <b>Yes</b>  <input type="checkbox"/> <b>No, if no please explain how it will be tailored to zone.</b></p> <p><b>Period of Availability:</b> Life of Zone.</p> <p><b>Effective date:</b> Upon zone designation.</p>
<p><b>Qualification Requirements for Incentive:</b> Create a minimum of 10 permanent full-time jobs as defined by the Commonwealth of Virginia within 24 months of issuance of the Certificate of Occupancy.</p> <p><b>Reporting Requirements:</b></p> <ul style="list-style-type: none"> <li>- Qualification Sheet</li> <li>- Receipt of Connection Fees Paid</li> </ul> <p><b>Timeframe for Qualification:</b> Application/request must be submitted within 90 days after full-filling qualification requirements.</p>	<p><b>Financial Value of Incentive:</b></p> <p><u>Town of South Hill:</u> \$1,000 Water Connection Fee \$1,500 Sewer Connection Fee</p> <p><u>Town of La Crosse:</u> In-Town: \$550 Water Connection Fee Out-of-Town: \$1,200 Water Connection Fee In-Town: \$2,200 Sewer Connection Fee Out-of-Town: \$4,200 Sewer Connection Fee</p> <p><u>Town of Clarksville:</u> \$1,250 Water Connection Fee \$1,250 Sewer Connection Fee</p> <p><b>Source of Funds:</b> Town of South Hill – Water/Sewer Fund Town of La Crosse – Water/Sewer Fund Town of Clarksville – Water/Sewer Fund</p>
<p><b>Action to Implement:</b></p> <p><input type="checkbox"/> <b>Local Ordinance</b></p> <p><input checked="" type="checkbox"/> <b>Approval by Board of Supervisors</b></p> <p><input checked="" type="checkbox"/> <b>Other: Town Council(s)</b></p>	<p><b>Annual Budget Allocation Pending Approval:</b> Varies annually based on incentives requested from the previous fiscal year.</p>

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<b>Incentive Name:</b>	
<p><b>Provider:</b> Town of South Hill and Town of La Crosse.</p> <p><b>Name:</b> <u>Zone Clean-Up</u></p> <p><b>Description:</b> The Town Council has passed an ordinance making repair or demolition mandatory when a building is deemed hazardous to public health or safety or constitutes or creates a fire hazard due to faulty construction, age, or lack of repair.</p>	<p><b>Localities included in this incentive:</b> Town of South Hill and Town of La Crosse.</p> <p><b>Exclusive to Zone Properties/Businesses:</b>  <input checked="" type="checkbox"/> Yes  <input type="checkbox"/> No, if no please explain how it will be tailored to zone.</p> <p><b>Period of Availability:</b> Life of Zone.</p> <p><b>Effective date:</b> Upon zone designation.</p>
<p><b>Qualification Requirements for Incentive:</b> All structures located in the Enterprise Zone.</p> <p><b>Timeframe for Qualification:</b> Not Applicable</p>	<p><b>Financial Value of Incentive:</b> Not Applicable</p> <p><b>Source of Funds:</b> Not Applicable</p>
<p><b>Action to Implement:</b>  <input checked="" type="checkbox"/> Local Ordinance  <input type="checkbox"/> Approval by Board of Supervisors  <input type="checkbox"/> Other:</p>	<p><b>Annual Budget Allocation Pending Approval:</b> Not Applicable</p>

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<b>Incentive Name:</b>	
<p><b>Provider:</b> Town of La Crosse</p> <p><b>Name:</b> <u>Waived Business License Tax</u></p> <p><b>Description:</b> Waiver of business license tax for new businesses. The business license tax will be waived for three (3) years from start of operation or up to expiration of zone.</p>	<p><b>Localities included in this incentive:</b> Town of La Crosse</p> <p><b>Exclusive to Zone Properties/Businesses:</b>  <input checked="" type="checkbox"/> Yes  <input type="checkbox"/> No, if no please explain how it will be tailored to zone.</p> <p><b>Period of Availability:</b> Life of Zone.</p> <p><b>Effective date:</b> Upon zone designation.</p>
<p><b>Qualification Requirements for Incentive:</b> Minimum of five (5) permanent full-time jobs as defined by the Commonwealth of Virginia must be created within 24 months of Certificate of Occupancy.</p> <p><b>Timeframe for Qualification:</b> Application/request must be submitted within 90 days after the later of full-filling qualification.</p>	<p><b>Financial Value of Incentive:</b> Dependent upon type of business and gross receipts.</p> <p><b>Source of Funds:</b> Town of La Crosse – Business License Tax</p>
<p><b>Action to Implement:</b>  <input type="checkbox"/> Local Ordinance  <input type="checkbox"/> Approval by Board of Supervisors  <input checked="" type="checkbox"/> Other: Town Council</p>	<p><b>Annual Budget Allocation Pending Approval:</b> Varies annually based on incentives requested from the previous fiscal year.</p>